

UNITED STATES

Fiscal Year (FY) 2023 Quick Facts:

- ♦ Overall Spend: \$66.2 Billion
- ♦ Small Business Spend: \$9.7 Billion
- ♦ Small Disadvantaged Business Spend: \$3.51 B
- ♦ Service-Disabled Veteran Owned Spend: \$1.23 B
- ♦ Women Owned Small Business Spend: \$1.34 B
- ♦ Historically Underutilized Business Zones: \$590 M
- ♦ Active Small Business Prime Contractors: 3,737
- AFMC intends to award 14.5 percent (\$9.30B) of its eligible contract spend to small businesses in FY24.

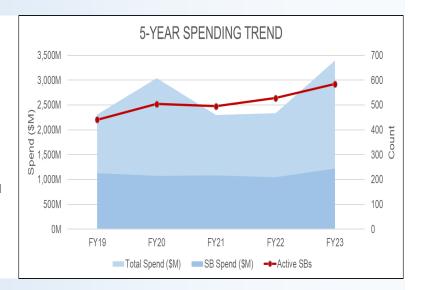


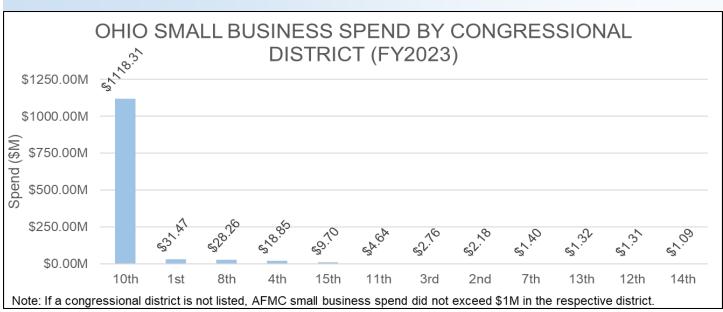
OHIO

FY 2023 Quick Facts:

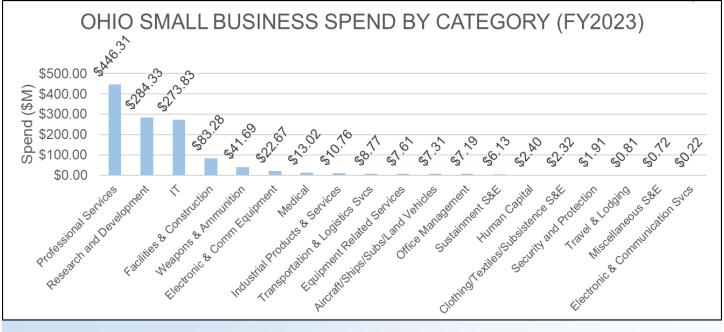
- ♦ Overall Spending Rank: #8 (\$3.40 B)
- ♦ Small Business Spending Rank: #1 (\$1.22 B)
- ♦ Active Small Business Prime Contractors: 585
- ♦ Other Major Spending Commands:
- ♦ USSF Space Systems Command (SSC): \$49.2 M
- ♦ Air Force District of Washington (AFDW): \$25.5 M
- ♦ Air Force Reserve Command (AFRC): \$8.9 M
- Air Combat Command (ACC): \$6.3 M

AFMC Installation(s): Wright-Patterson AFB









RESOURCES

Air Force Materiel Command (AFMC) small business offices work closely with APEX Accelerators and Small Business Development Centers to conduct outreach and provide training to small businesses.

Small Business Development Centers:

♦ Website: https://www.sba.gov/local-assistance/resource-partners/small-business-development-centers-sbdc

APEX Accelerators:

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Veterans Business Outreach Centers:

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Air Force Small Business Program Office

♦ Website: www.airforcesmallbiz.af.mil

Air Force Small Materiel Command Small Business Office (HQ AFMC/SB)

4375 Chidlaw Road, Bldg 266

Wright-Patterson AFB OH 45433-5001

Commercial: 973-257-3211

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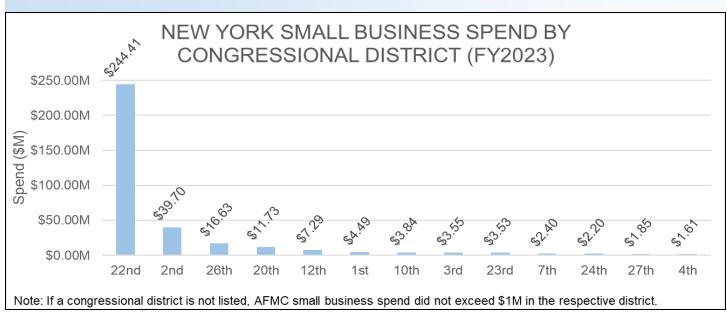
NEW YORK

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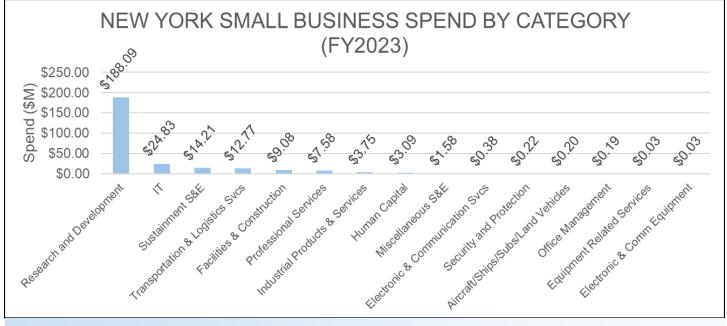
- Overall Spending Rank: #17 (\$934.8 M)
- ♦ Small Business Spending Rank: #12 (\$266.0 M)
- Active Small Business Prime Contractors: 163
- ♦ Other Major Spending Commands:
- ♦ Air Force District of Washington (AFDW): \$67.6 M
- ♦ USSF Space Systems Command (SSC): \$13.5 M
- ♦ Air Force Reserve Command (AFRC): \$12.0 M
- ♦ Air Education & Training Command (AETC): \$5.4 M

AFMC Installation(s): Rome Research Laboratory









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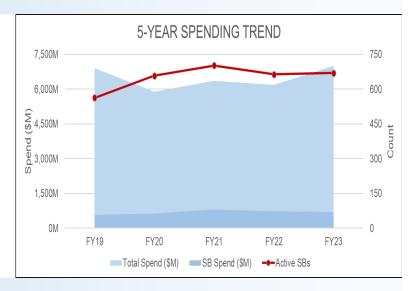


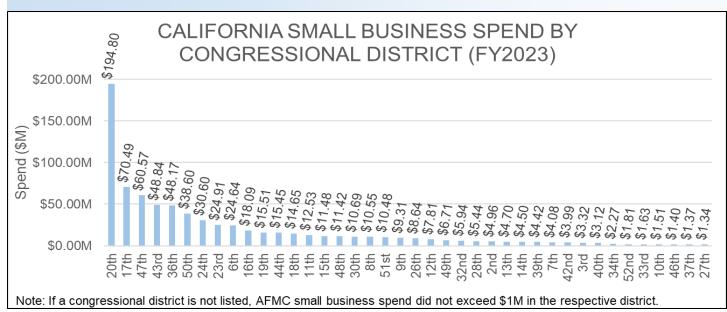
CALIFORNIA

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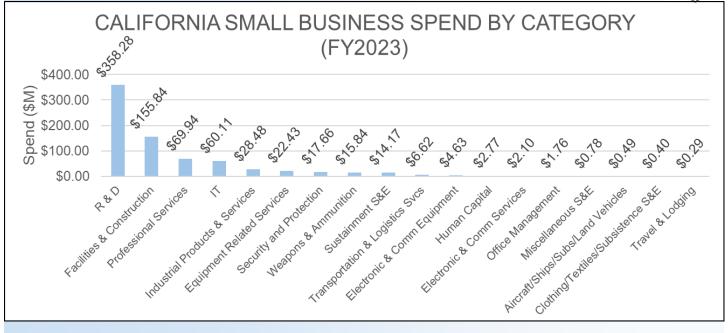
- ♦ Overall Spending Rank: #8 (\$3.40 B)
- ♦ Small Business Spending Rank: #1 (\$1.22 B)
- Active Small Business Prime Contractors: 669
- Other Major Spending Commands:
- ♦ USSF Space Systems Command (SSC): \$5.9 B
- ♦ Air Combat Command (ACC): \$114 M
- ◆ Air Mobility Command (AMC): \$99.0 M
- ♦ Air Force District of Washington (AFDW): \$29.4 M

AFMC Installation(s): Edwards AFB









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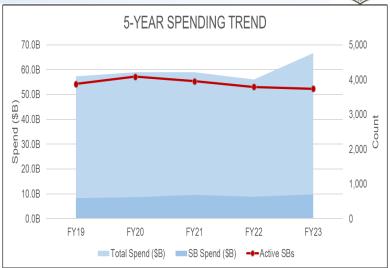
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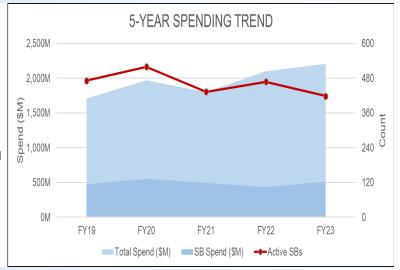


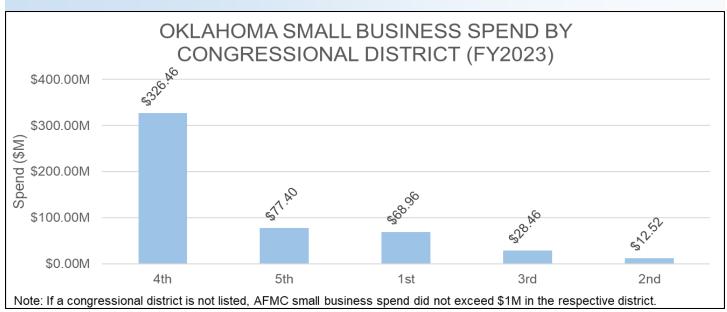
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FY 2023 Quick Facts:

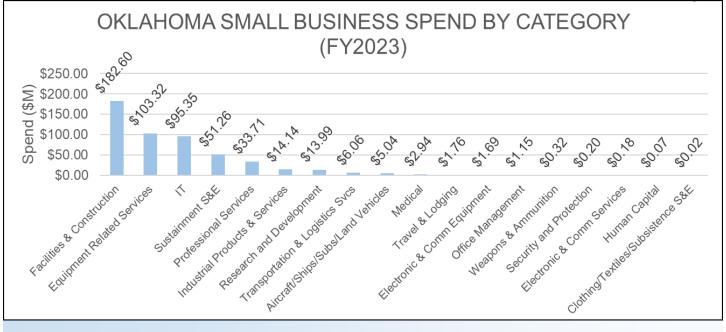
- ♦ Overall Spending Rank: #8 (\$3.40 B)
- ♦ Small Business Spending Rank: #1 (\$1.22 B)
- Active Small Business Prime Contractors: 418
- Other Major Spending Commands:
- Air Education & Training Command (AETC): \$172 M
- ♦ Air Combat Command (ACC): \$23.6 M
- ◆ Air Force Special Ops Command (AFSOC): \$3.8 M
- ♦ Air Force Reserve Command (AFRC): \$1.2 M

AFMC Installation(s): Tinker AFB









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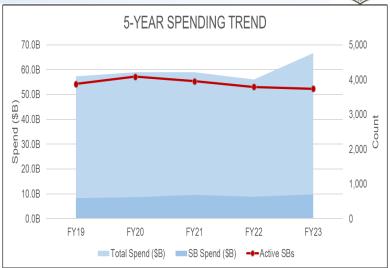
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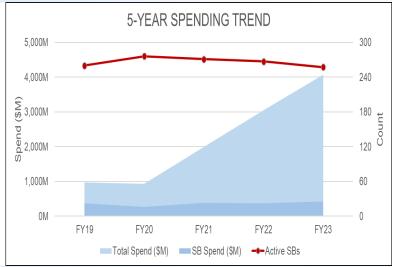


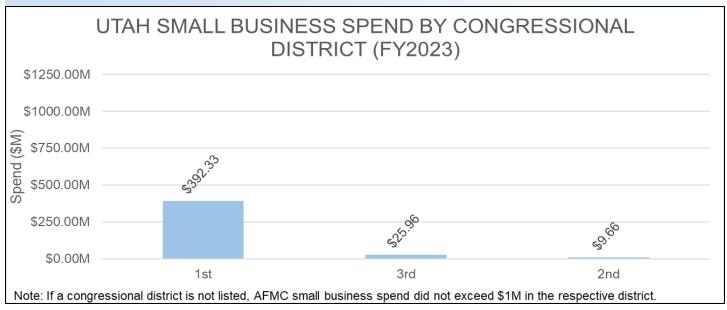
UTAH

FY 2023 Quick Facts:

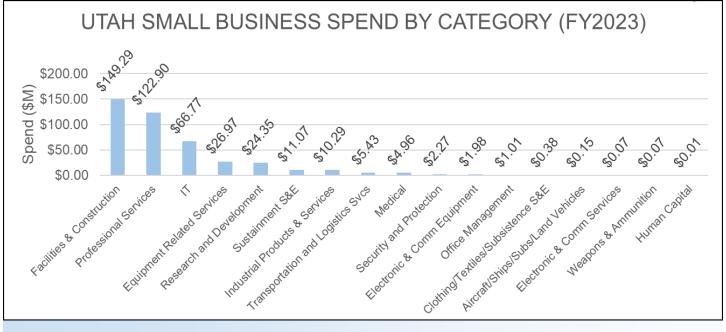
- ♦ Overall Spending Rank: #8 (\$3.40 B)
- ♦ Small Business Spending Rank: #1 (\$1.22 B)
- ♦ Active Small Business Prime Contractors: 257
- ♦ Other Major Spending Commands:
- ♦ US Air Force Academy (USAFA): \$23.4 M
- Air Combat Command (ACC): \$10.6 M
- USSF Space Systems Command (SSC): \$7.3 M
- ◆ AF Operational Test & Eval Center (AFOTEC): \$2.6M

AFMC Installation(s): Hill AFB









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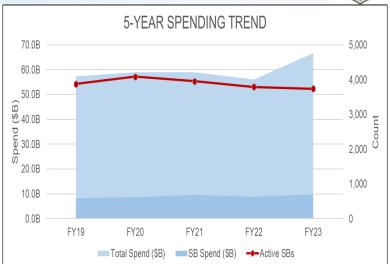
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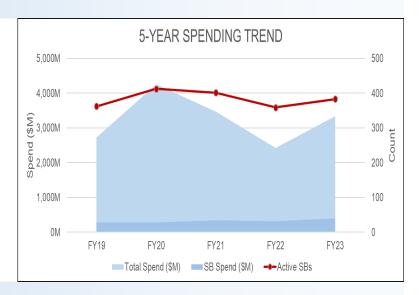


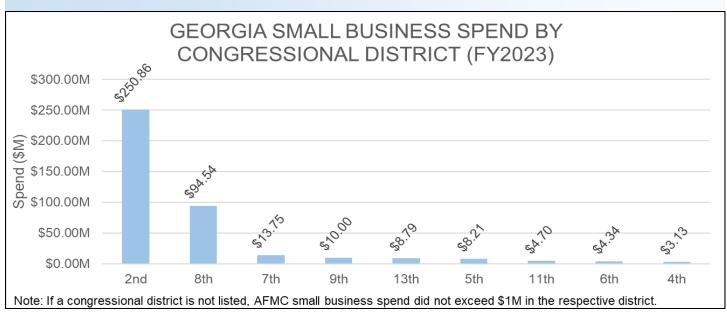
GEORGIA

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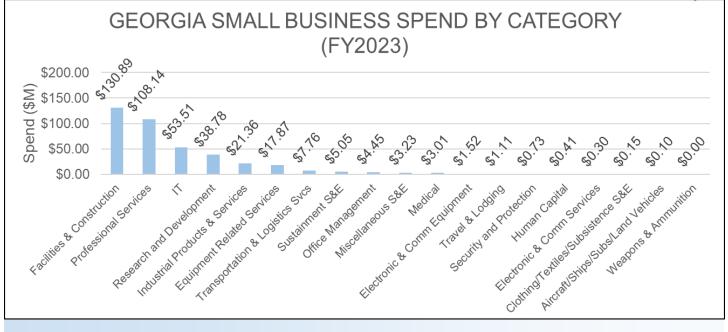
- ♦ Overall Spending Rank: #8 (\$3.40 B)
- ♦ Small Business Spending Rank: #1 (\$1.22 B)
- ♦ Active Small Business Prime Contractors: 383
- Other Major Spending Commands:
- ♦ Air Force Reserve Command (AFRC): \$102 M
- ♦ USSF Space Systems Command (SSC): \$46.6 M
- ♦ Air Combat Command (ACC): \$29.5 M
- ♦ Air Mobility Command (AMC): \$6.7 M

AFMC Installation(s): Robins AFB









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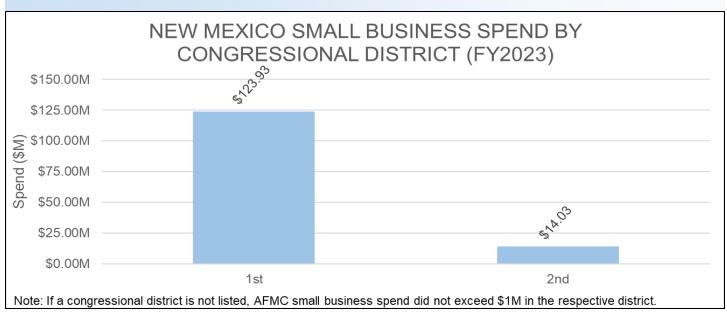
NEW MEXICO

FY 2023 Quick Facts:

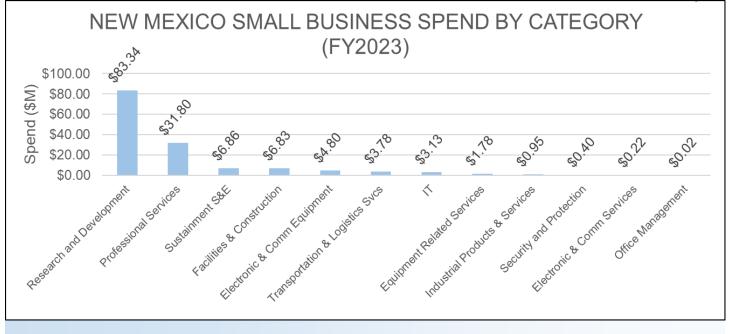
- ♦ Overall Spending Rank: #8 (\$3.40 B)
- ♦ Small Business Spending Rank: #1 (\$1.22 B)
- **♦** Active Small Business Prime Contractors: 79
- Other Major Spending Commands:
- ♦ Air Force Global Strike Command (AFGSC): \$127 M
- ♦ Air Combat Command (ACC): \$127 M
- ♦ Air Education & Training Command (AETC): \$51.5M
- ♦ Air Force Special Ops Command (AFSOC): \$47.0 M

AFMC Installation(s): Kirkland AFB









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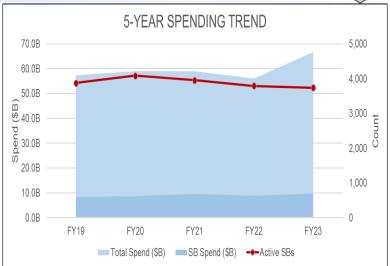
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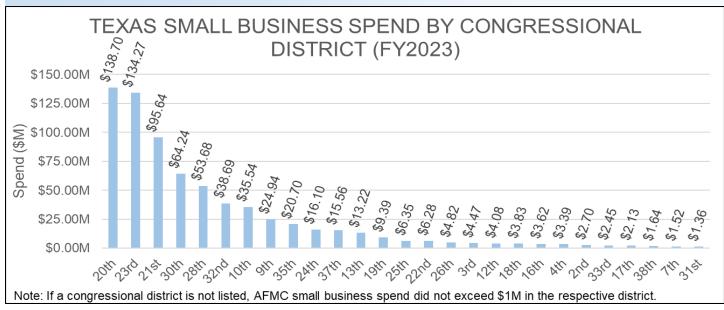
TEXAS

FY 2023 Quick Facts:

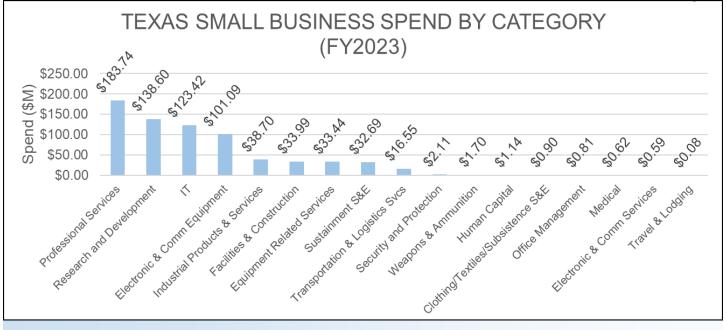
- ♦ Overall Spending Rank: #2 (\$7.00 B)
- ♦ Small Business Spending Rank: #5 (\$710 M)
- Active Small Business Prime Contractors: 314
- ♦ Other Major Spending Commands:
- ♦ Air Education & Training Command (AETC): \$1.07 B
- ♦ Air Combat Command (ACC): \$256 M
- ◆ Air Force Global Strike Command (AFGSC): \$70.9M
- ◆ Air Force District of Washington (AFDW): \$53.7 M

AFMC Location (s): JBSA Lackland









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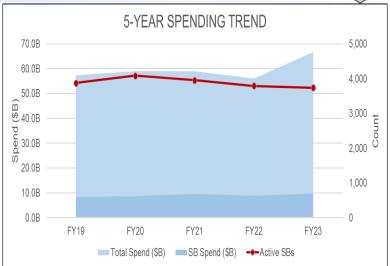
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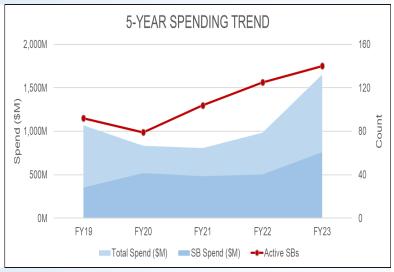


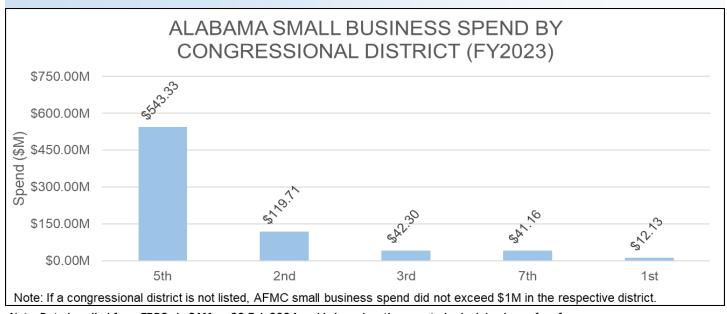
ALABAMA

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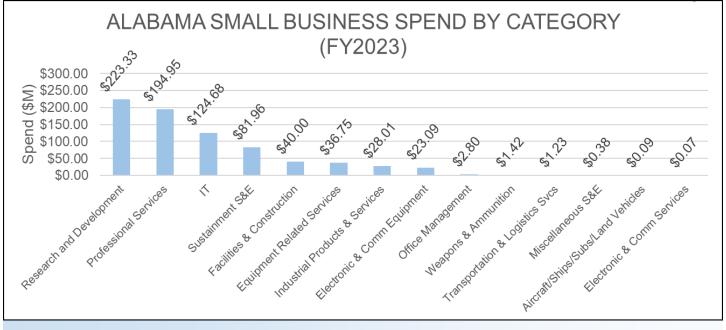
- ♦ Overall Spending Rank: #15 (\$1.65 B)
- ♦ Small Business Spending Rank: #4 (\$759 M)
- ♦ Active Small Business Prime Contractors: 140
- Other Major Spending Commands:
- Air Education & Training Command (AETC): \$162 M
- ♦ Air Combat Command (ACC): \$33.8 M
- ♦ USSF Space Systems Command (SSC): \$28.5 M
- ♦ USSF Space Operations Command (SpOC): \$3.9 M

AFMC Location(s): Maxwell AFB—Gunter Annex









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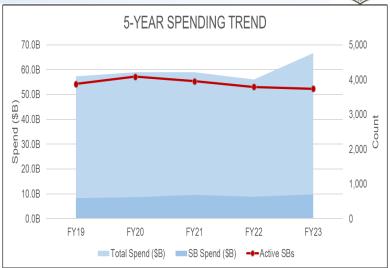
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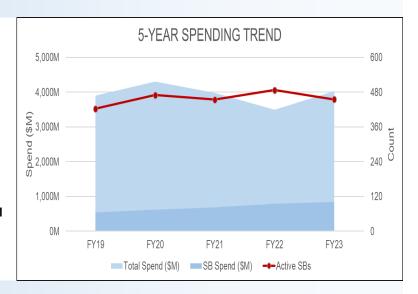


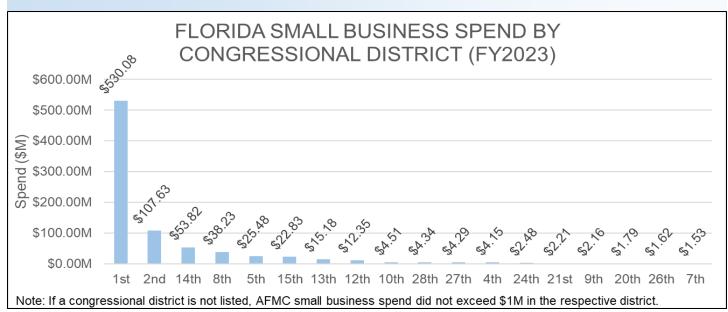
FLORIDA

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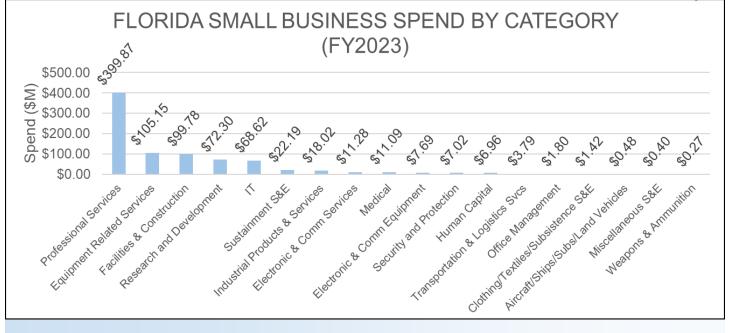
- ♦ Overall Spending Rank: #6 (\$4.03 B)
- ♦ Small Business Spending Rank: #3 (\$838 M)
- ♦ Active Small Business Prime Contractors: 455
- ♦ Other Major Spending Commands:
- ♦ USSF Space Systems Command (SSC): \$368 M
- ♦ Air Combat Command (ACC): \$259 M
- ◆ Air Force Special Ops Command (AFSOC): \$131 M
- ♦ Air Mobility Command (AMC): \$120 M

AFMC Installation(s): Eglin AFB









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Air Force Small Materiel Command Small Business Office (HQ AFMC/SB)

4375 Chidlaw Road, Bldg 266

Wright-Patterson AFB OH 45433-5001

Commercial: 973-257-3211

E-Mail: afmc.sb.workflow@us.af.mil



UNITED STATES

Fiscal Year (FY) 2023 Quick Facts:

- ♦ Overall Spend: \$66.2 Billion
- ♦ Small Business Spend: \$9.7 Billion
- ♦ Small Disadvantaged Business Spend: \$3.51 B
- ♦ Service-Disabled Veteran Owned Spend: \$1.23 B
- ♦ Women Owned Small Business Spend: \$1.34 B
- ♦ Historically Underutilized Business Zones: \$590 M
- ♦ Active Small Business Prime Contractors: 3,737
- AFMC intends to award 14.5 percent (\$9.30B) of its eligible contract spend to small businesses in FY24.



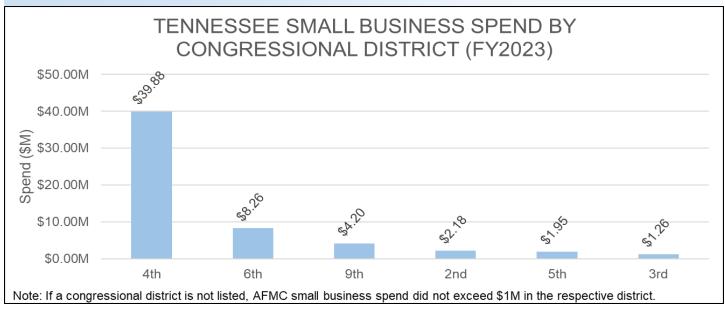
TENNESSEE

FY 2023 Quick Facts:

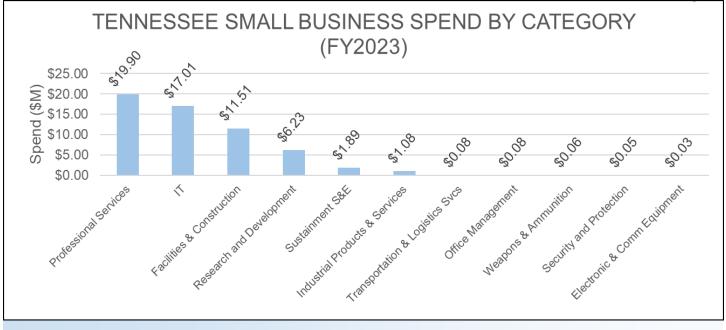
- ♦ Overall Spending Rank: #22 (\$618 M)
- ♦ Small Business Spending Rank: #20 (\$57.9 M)
- Active Small Business Prime Contractors: 49
- ♦ Other Major Spending Commands:
- ♦ USSF Space Systems Command (SSC): \$112 M
- ♦ Air Combat Command (ACC): \$20.9 M
- ♦ US Air Forces in Europe (USAFE): \$1.7 M
- ♦ Air Force District of Washington (AFDW): \$1.1 M

AFMC Installation(s): Arnold AFB









RESOURCES

Air Force Materiel Command (AFMC) small business offices work closely with APEX Accelerators and Small Business Development Centers to conduct outreach and provide training to small businesses.

Small Business Development Centers:

Website: https://www.sba.gov/local-assistance/resource-partners/small-business-development-centers-sbdc

APEX Accelerators:

Website: https://www.apexaccelerators.us/

Veterans Business Outreach Centers:

Website: https://www.sba.gov/local-assistance/resource-partners/veterans-business-outreach-center-vboc-program

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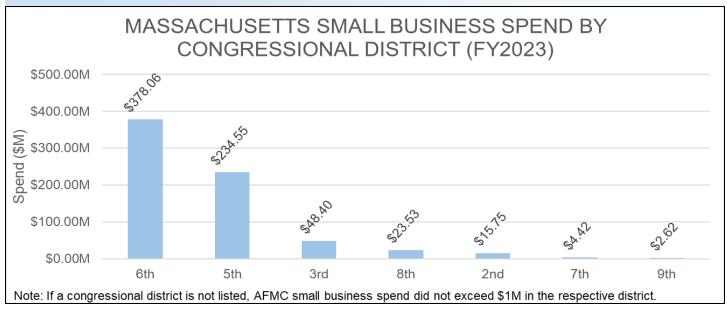
MASSACHUSETTS

FY 2023 Quick Facts:

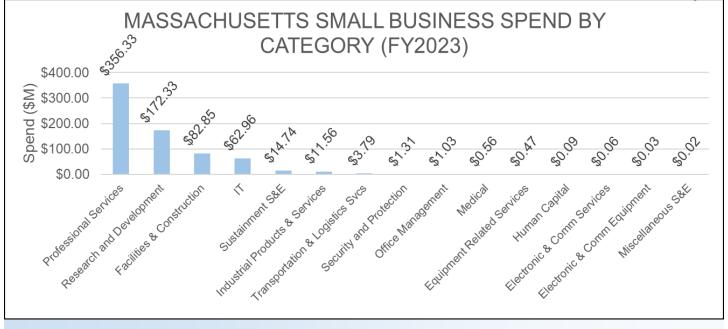
- ♦ Overall Spending Rank: #7 (\$3.57 B)
- ♦ Small Business Spending Rank: #6 (\$708 M)
- Active Small Business Prime Contractors: 237
- **♦** Other Major Spending Commands:
- ♦ USSF Space Systems Command (SSC): \$50.8 M
- ♦ Air Force Reserve Command (AFRC): \$25.9 M
- ♦ Air Force District of Washington (AFDW): \$6.0 M
- ♦ Air Education & Training Command (AETC): \$4.9 M

AFMC Installation(s): Hanscom AFB









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APEX Accelerators:

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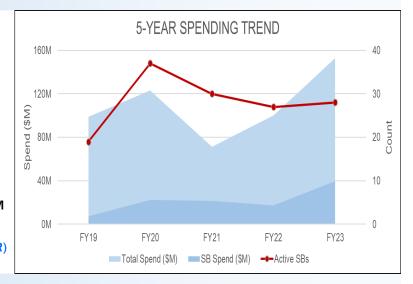


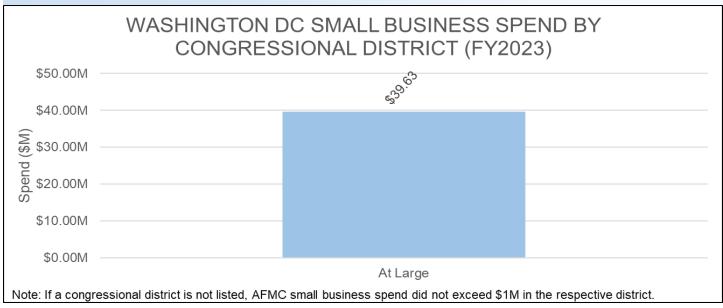
WASHINGTON DC

FY 2023 Quick Facts:

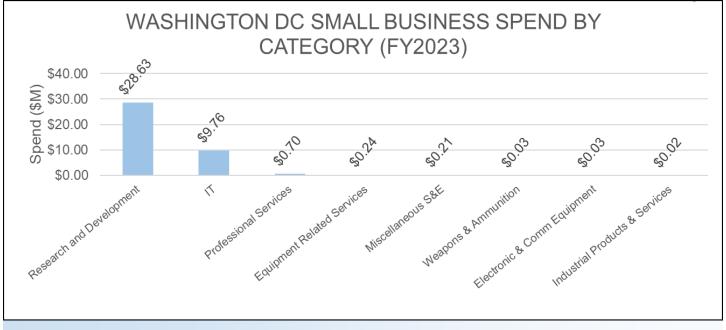
- ♦ Overall Spending Rank: #30 (\$153 M)
- ♦ Small Business Spending Rank: #26 (\$39.6 M)
- Active Small Business Prime Contractors: 28
- Other Major Spending Commands:
- ♦ Air Force District of Washington (AFDW): \$843 M
- ♦ Air Combat Command (ACC): \$34.1 M
- ♦ Air Education & Training Command (AETC): \$8.6 M
- ♦ Air Mobility Command (AMC): \$5.1 M

AFMC Location: AF Office of Scientific Research (AFOSR)









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