FIGHTERS & ADVANCED AIRCRAFT *



Thoughts on... Next Generation Acquisition Model

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The Future is Now...Agility is the New Deterrent



Agile Acquisition -> Next Gen Acquisition Model







Agile Acquisition -> Next Gen Acquisition Model

Agile Acquisition is:

- Acquisition approach that allows for maximum flexibility to make decisions with best info possible
- Accommodate new information or changing threat





A Powerful Paradigm Shift...Not Simply an "Acquisition Reform" Effort





Next Gen Acquisition Model

<u>Transparency and</u> <u>Communication</u>

- Industry Operator
- Intel Acquisition
- S&T Sustainment
- Test International

<u>Government-Owned Open</u> <u>Architectures and Standards</u>

- Avoid vendor lock
- Open, common interfaces
- "Marketplace" of vendors and compliant hardware and software solutions

Key Principles

- 1. Early and continuous stakeholder collaboration in shared digital environment
- 2. Attribute-based requirements refined over time w/ data & analysis
- 3. Agile Acquisition Strategy: flexible, incremental approach built on open architectures
- 4. Mobilize industrial base, promote collaboration across marketplace

Agile Business Practices

- Contract Structure
- Supports Agile Acquisition Strategy
- On- and off-ramps
- Government Leverage

Sustained Competition

- Motivates industry to bring talent and best performance
- Promotes favorable cost schedule, and performance
- Leverages multiple vendor pools and increments
- Taps traditional and non-traditional vendors; best-of-breed solutions



One Team, One Fight

Transparency & Communication





Considerations for Digital Infrastructure:

- Create a culture of compliance for standardization, data rights, and transparency
- Maximize interconnectivity between the USG and industry
- Prioritize the developmental aspects of the networks as they are more complex
- Utilize peering solutions to gain knowledge parity \rightarrow be one USG/CTR team
- Plan for flexibility when it comes to network capability (e.g., Cloud, PL-3, etc.)
- Ensure that you have the Cyber Security and IT professionals to deliver





Business-case, Capability-case, Agility-case

Key Note: GRAs & standards will be applied across multiple AFMC centers, military services, industry teams... ...will be comprehensive across Warfighting Grids, but will not be "mutually exclusive"



Open Architecture Ensures NGAD FoS can Respond to Dynamic Threat Environment at Speed Of Software



Open Architectures

Autonomy Government Reference Architecture (A-GRA)

Government Owned Open Architectures

• A-GRA is:

- Adaptable, Modular, Autonomy
 Architecture extensible to
 multiple platforms & missions
- Affordable and scalable
- A-GRA Enables:
 - Not vendor lock, interfaces are open and common
 - Minimizes Airworthiness impacts to deploy new capability
 - "Marketplace" of autonomy vendors
 - Common user experience
 - Reduced manpower and logistics footprint



Autonomy Architecture Enables Separated Venicle and Autonomy Acquisition

A-GRA avoids vendor lock, enables rapid iteration, is extensible to other platforms, and underpins interoperability



iPEO will consider a range of implementation options according to lifecycle ROI analysis



Unlocking Sustained Competition

Sustained Competition

Sustained Competition

- Open architectures unlock competition from traditional DIB, non-traditionals and direct innovation from AFRL and tech base performers >> best of breed solutions
- Persists across multiple vendor pools, programs and increments
- Motivates industry to bring their best talent
- Promotes favorable cost, schedule, and performance



Vendor Pools

- Flexible Contractual decision space
- Marketplace for industry partners to contribute within their specialty
- Simultaneously promotes agility, inclusivity and competition

<u>Note</u>: Architecture adoption is critical to building a thriving marketplace >> must provide vendors in pools with opportunity to win business, not just one major contract award every 5 years.

Vendor Pools (Built on Open Architectures & Marketplace Framework) Drive Agility, Inclusivity & Sustained Competition

Agile Contracting

Applied to Development Program

Key Principles



MAJOR DECISIONS BASED ON DEMONSTRATED PERFORMANCE (NOT PROPOSALS)!





Attribute-based Requirements

Refined Over Time w/ Data and Analysis (CCA Example)

Key Principles





Next Gen Acquisition Model: Summary Thoughts

- Enabling infrastructure: Digital networks and engineering tools accessible across industry performers and government stakeholder sites
- Attribute-based Requirements: Allows you to initiate based on prioritized operational attributes refined over time based on data and analysis...instead of a delayed start after locking in fixed "waterfall" requirements...while the threat is dynamically changing
- Stakeholder Teaming: Tight collaboration with users, intelligence, testers, and industry experts
 - User collaboration refines product from top-level attributes
 - Stakeholder collaboration across contracts and gov't partners to achieve outcomes, with iterative feedback along way
- Acquisition strategy: Continuous competition for hardware and software features built on open architecture framework and marketplace opportunities
- **Agile contracting:** Apply best contracting approach for the situation (e.g., FAR 16 Multiple-Award IDIQ with performance-based option awards, OTA, CSO, etc)
- **Knowledge parity [difficult to scale]:** Must scale current ADO-like model into a distributed iPEO architecture and systems engineering function while maintaining proximity to mission—leverage central expertise to build on agile business practice and intentionally shape open architecture adoption across programs

Next-Gen Acquisition Model offers faster business processes with more competition and government leverage...built on open architecture framework

